

Ford New Zealand

Recommended Retail Price List



July 2017

	Manual Price	Recommended Sale Price	Automatic Price	Recommended Sale Price
Fiesta				
1.5L Trend Petrol Hatch	-		\$25,490	
1.0L Sport EcoBoost Hatch	-		\$28,840	\$24,588
1.6L ST EcoBoost Hatch	\$34,990		-	
Focus				
1.5L Trend EcoBoost Hatch	-		\$35,340	\$29,935
2.0L Trend Diesel Hatch	-		\$38,340	
1.5L Sport EcoBoost Hatch	-		\$38,340	
1.5L Titanium EcoBoost Hatch	-		\$46,840	
1.0L Ambiente EcoBoost Wagon	-		\$33,840	
2.0L Trend Diesel Wagon Trend	-		\$41,340	
2.0L ST EcoBoost Hatch	\$52,840		-	
2.3L RS EcoBoost AWD Hatch	\$72,990		-	
Mondeo				
2.0L Ambiente EcoBoost Hatch	-		\$44,590	
2.0L Ambiente Diesel Hatch - <i>Special Order Only</i>	-		\$46,090	
2.0L Ambiente EcoBoost Wagon	-		\$46,090	
2.0L Ambiente Diesel Wagon	-		\$47,590	
2.0L Trend EcoBoost Hatch	-		\$49,290	
2.0L Trend Diesel Hatch	-		\$50,790	
2.0L Titanium EcoBoost Hatch	-		\$53,690	\$45,790
2.0L Titanium Diesel Hatch	-		\$55,190	
Mustang				
2.3L EcoBoost Fastback	-		\$59,880	
2.3L EcoBoost Convertible	-		\$64,880	
5.0L GT Fastback	\$77,880		\$77,880	
5.0L GT Convertible AT	-		\$82,880	
EcoSport				
1.5L Trend Petrol	-		\$29,990	
1.5L Titanium Petrol	-		\$32,990	
Escape				
1.5L Ambiente FWD EcoBoost	-		\$37,990	
1.5L Ambiente AWD EcoBoost	-		\$40,990	
1.5L Trend FWD EcoBoost	-		\$41,990	
2.0L Trend AWD EcoBoost	-		\$44,990	\$38,990
2.0L Trend AWD Diesel	-		\$46,490	
2.0L Titanium AWD EcoBoost	-		\$53,490	
2.0L Titanium AWD Diesel	-		\$54,990	
Territory				
2.7L TS AWD Diesel	-		\$64,990	
2.7L Titanium AWD Diesel	-		\$69,990	
4.0L Titanium RWD Petrol	-		\$59,990	
Everest				
3.2L Trend AWD Diesel	-		\$75,990	
3.2L Trend RWD FX2 Diesel - <i>Limited Edition</i>	-		-	\$69,990
3.2L Titanium AWD Diesel	-		\$87,990	

+ New Model # Price Change

Prices shown are recommended retail only. All prices include GST and exclude registration, on-road costs, options and accessories. Prices, equipment and specifications quoted are subject to change without notice.

Ford New Zealand

Recommended Retail Price List



July 2017

	Manual Price	Recommended Sale Price	Automatic Price	Recommended Sale Price
--	--------------	------------------------	-----------------	------------------------

Transit Custom

2.0L SWB Low Roof with Full Glass Option	\$53,490		\$55,490	
2.0L SWB Low Roof Single Side Load Dr	\$51,990		\$53,990	
2.0L LWB Low Roof Single Side Load Dr	\$58,490		\$60,490	
2.0L LWB High Roof Single Side Load Dr	\$58,990		\$60,990	

Transit Custom Options:	Price
RHS Load Door	\$700
Tailgate (glazed)	NCO
(NCO = No Cost Option)	

Tourneo Custom

2.0L LWB Tourneo Trend	-		\$60,990	
------------------------	---	--	----------	--

Transit Cargo

2.2L 350L LWB Medium Roof Single Side Load Dr	\$61,640			
2.0L 350L LWB Medium Roof Single Side Load Dr, FWD	-		\$63,640	
2.2L 350E LWB (Jumbo) High Roof Single Side Load Dr	\$70,940			
2.2L 470E LWB (Jumbo) High Roof Single Side Load Dr	\$72,340			
2.2L 350L LWB Chassis Cab	\$58,540			
2.0L 350L LWB Chassis Cab, FWD	-		\$60,540	
2.2L 350L LWB Med Roof with Full Glass Option	\$62,340		-	

Transit Cargo Options:	Price
High Roof	\$3,200
RHS Load Door	\$700
Single front passenger seat option	NCO
(NCO = No Cost Option)	

Transit Cargo Bus (Prior to 2017.75MY)

2.2L 370M Bus MWB (12 Seater)	\$66,390		-	
2.2L 410L LWB (12 Seater)	\$71,990		-	
2.2L 460E Bus LWB (17 Seater)	\$77,390		-	

Transit Cargo Bus (2017.75MY) ¹

2.2L 370M Bus MWB (12 Seater)	\$66,890		-	
2.2L 410L LWB (12 Seater)	\$73,990		-	
2.2L 460E Bus LWB (17 Seater)	\$79,390		-	

1. with standardised tow bar on 410L and 460E and privacy glass on all transit cargo buses

Ranger (2017MY)

2WD XL Single Cab C/Cab - <i>Special Order Only</i>	\$36,040		-	
2WD XL Super Cab Wellside	\$42,640		-	
2WD XLT Super Cab Wellside	-		\$49,840	
2WD XL Double Cab Wellside	\$45,040		\$47,040	
2WD XLT Double Cab Wellside	\$49,040		\$51,040	
4WD XL Single Cab C/Cab - <i>Special Order Only</i>	\$47,940		-	
4WD XL Super Cab Wellside	\$54,640		-	
4WD XLT Super Cab Wellside	-		\$58,940	
4WD XL Double Cab C/Cab	\$53,840		-	
4WD XL Double Cab Wellside	\$55,940		\$57,940	
4WD XLT Double Cab Wellside	\$61,040		\$63,040	
4WD WILDTRAK Double Cab Wellside	-		\$69,640	

+ New Model # Price Change

Prices shown are recommended retail only. All prices include GST and exclude registration, on-road costs, options and accessories. Prices, equipment and specifications quoted are subject to change without notice.